



CHAMBRE DE COMMERCE
FRANCE LITUANIE

Prancūzijos ir Lietuvos
Prekybos Rūmai

Patron Members

Crème de la Crème

Eurovia

idex Baltic

Palink / Iki

Conresta

Decathlon

Litesko - Veolia

Pacai

Radisson Blu Royal
Astoriija

Schneider Electric

Vinted

Vyno Klubas

Office 359

A. Gostauto g. 8,
Vilnius, Lithuania

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bonjour@cci-fr.lt
cci-fl.org

French-Lithuanian Chamber of Commerce (CCFL)

Election of Board of Directors at the Annual General Meeting

To be held on the 4th of May 2022, 4:30pm at Pacai, Didžioji g. 7, LT-01128
Vilnius

APPLICATION FORM

Vilnius 15th April 2022

Representative of **OBI-Consulting**, being a member in good standing of the French-Lithuanian Chamber of Commerce, I **Stephane Chevalier** apply to stand for election and to serve as a Board Member of the French-Lithuanian Chamber of Commerce (CCFL).

Signature:

Additional documents to provide:

- Resume of the applicant
- Cover Letter of the applicant
- Candidature form of the applicant
- Copy of the passport or ID card



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CANDIDATURE FORM

Tell us about yourself

I have been living and working between Lithuania and France since 2006, when with my partner we created OBI-Consulting here in Vilnius. With a scientific background, PhD I work in consulting for more than 20 years.

Tell us about your company

OBI Consulting is company specialized in competitive and strategic intelligence services presents in Lithuania and France. Since 2006, OBI has done over 4000 intelligence missions in more than 125 countries worldwide.

Why are you applying for the board of the French-Lithuanian Chamber of Commerce?

The links with the Chamber are quite close, it was founded by one of the partners of OBI-Consulting and who was its first president. I have already been a board member (2011-2013), and I would like to get involved again in the life and activities of the Chamber of Commerce.

What is your or your company's connection with France?

OBI is a fully Franco-Lithuanian company, registered in Lithuania but owned by French people with a presence in Lithuania and France.



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How will you be involved in the board of the French-Lithuanian Chamber of Commerce?

I am often outside Lithuania, so I could not attend all the board meetings physically but via the video conference I could be virtually present and actively participate.

Would you be interested in leading a committee? If so, which one?

a priori no, due to of my discontinuous presence in Lithuania

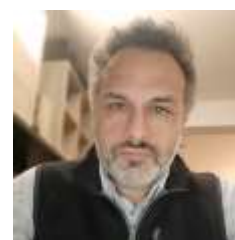
What topics would you like to develop or get involved in at the French-Lithuanian Chamber of Commerce?

I am specialized in risk analysis in international development, I would put this experience at the service of the Chamber and members who may need it.

Thank you for your application to the position of Board of Director of the French-Lithuanian Chamber of Commerce.

The Team of the French-Lithuanian Chamber of Commerce

Chevalier Stéphane



OBI is a member of the Chamber of Commerce since 2007, which was created in 1999 by Laurent Potet, one of the founders of OBI-Consulting. He was its president for several years, and I was a member of the board between 2011 and 2013. The links with the chamber are therefore old and strong.

OBI-Consulting has been present in Lithuania since 2006 but remains not very visible and not very active locally because 100% of our clients are foreign companies.

I want to get more involved and be more present in the local economy. Participating more actively in the life of the CCFL and becoming a member of the board will allow us to bring our contribution and experience to the development of economic relations between Lithuania and France. Reinforcing them is important in this troubled period where trade with Russia is subject to change in the short and medium terms.

I am therefore, applying for a position on the board of the chamber to bring my experience, my participation and new ideas.

EXPERIENCE PROFESSIONNELLE :

Companies / institutions	post	date
UAB OBI-Consulting France/Lithuania/ International Firm specialized in economic and strategic intelligence in Europe and emerging countries	Manager, Director of Studies	Since 08/2010
	Business Development Manager	2007-2010
	Shareholder, founder	2006
Freelance , France/International	Expert: IE, Monitoring, Compliance Higher Education Stakeholder	Since 2014
Jitex Paris Office Consulting firm Techno-economic study	Senior Consultant	2005-2006
	Consulting Engineer	2002- 2004
Freelance, Munich, Germany	Consultant	2001
Nortel Networks, Bois d'Arcy Telecoms	Assistant to Director of Quality in France	2000
GIAT Industrie Industrial Technical Centre	Test Technician	1994
CNRS/CRMD , Orléans Academic research	Analytical Technician	1994-1995

EDUCATION :

Dates and training institutes	Training and diplomas obtained
Doctoral School of Energy and Materials, University of Orleans, France, 1996-1999	PhD of Science
Paris Dauphine PSL University, 2020	Certificate of Compliance Anti-Corruption, Vigilance & Data protection
University of Angers, 2014-2015	Master in Economic Intelligence and Competitive Strategy
University of Orleans, France, 1993-1994	Master (DEA) in Materials Science
University of Orleans, France, 1992-1993	Bachelor (Bachelor) in Chemistry
Nortel Networks' Corporate University, Sup de Co Amiens, France, 2000-2001	Master in Telecoms
Jules Verne University of Picardy, France, 2000-2001	DU (University Degree), Network Engineering

LANGUAGES:

French mother tongue
English good command
Lithuanian beginner

German medium command
Spanish medium command

PROFESSIONAL ASSOCIATIONS:

- French-Lithuanian Chamber of Commerce (member of the Executive Board from 2011 to 2013)
- Member of SCIP (Society of Competitive Intelligence professional)

MAIN SKILLS

25 years of experience, including +15 years in competitive intelligence and technical-economic monitoring

- Knowledge management and modernization of information systems
- Economic and strategic studies
- Strategic intelligence consulting, roadmap and master plan
- Pedagogy and training
- Management of multisectoral and multicultural projects

INTERNATIONAL EXPERIENCES:

countries, geographic areas	Période et dates
Africa: North Africa (Algeria, Tunisia, Morocco, Egypt), Sub-Saharan Africa	Since 2010
United States	Since 2012
Russian Federation	1998-1999
Eastern Europe (Baltic countries, Central Europe, Ukraine, ...)	Since 2008
Western Europe (France, Germany, Benelux, Spain, Italy, Portugal, Netherlands)	Since 2007
Northern Europe (Scandinavia and Finland)	Since 1994
Asia (India, Vietnam, Bangladesh, ...)	Since 2010